

14

Lease Pricing PROPOSAL



Presented to Navarro County Planning & Development

By Janet Loffin

On 11/14/2022

State or Local Government Negotiated Contract : 072804700

Solution			
Item	Product Description	Agreement Information	Trade Information
1. C8155H (XEROX C8155H)	<ul style="list-style-type: none"> - Office Finisher - 2/3 Hole Punch - Convenience Stapler - Customer Ed - Analyst Services 	Lease Term: 48 months Purchase Option: FMV	- Xerox C8055 S/N 8TB607278 Trade-In as of Payment 48
			Requested Install Date: 12/23/2022

Monthly Pricing					
Item	Lease Minimum Payment	Meter	Print Charges		Maintenance Plan Features
			Volume Band	Per Print Rate	
1. C8155H	\$201.94	1: Black and White Impressions	1 - 20,000	Included	- Consumable Supplies Included for all prints - Pricing Fixed for Term
			20,001+	\$0.0051	
		2: Color Impressions	1 - 1,000	Included	
			1,001+	\$0.0456	
Total	\$201.94	Minimum Payments (Excluding Applicable Taxes)			

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All information in this proposal is considered confidential and is for the sole use of Navarro County Planning & Development. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement. Pricing is subject to credit approval and is valid until 12/14/2022.

For any questions, please contact me at (903)874-6377

Financial Analysis for Navarro County Planning & Development

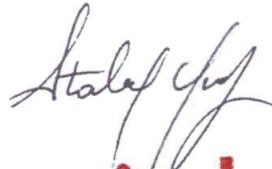
Current Costs

Trade Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges					Totals	
				Meter	Volume Band	Per Print Rate	AMPV	Above Plan		Meter Charges
1 AltaLink C8055 S/N 8TB607278	- Leased 45 of 48 - 12/14/18	\$196.67	Included	BW	1 - 75,000	Included	349	0	\$0.00	\$273.69
					75,000+	\$0.0051				
				CLR	1 - 500	Included	2,189	1,689	\$77.02	
					500+	\$0.0456				
Xerox Total		\$196.67	\$0.00				2,538		\$77.02	\$273.69

Proposed Costs

New Items	Agreement Information	Equipment Monthly Payment	Maintenance Monthly Payment	Print Charges					Totals	
				Meter	Volume Band	Per Print Rate	AMPV	Above Plan		Meter Charges
1 AltaLink C8155	- Lease - Term: 48 months	\$201.94	Included	1: Black and White Impressions	1 - 20,000	Included	349	0	\$0.00	\$201.94
					20,001+	\$0.0050				
				2: Color Impressions	1 - 1,000	Included	2,189	1,189	\$54.22	
					1,000+	\$0.0456				
Total		\$201.94	Included				2,538		\$54.22	\$256.16

Monthly Savings \$17.53
Annual Savings \$210.36


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